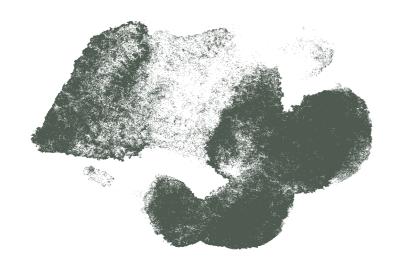






# The TRENDBOOK

www.trendvisionforecasting.com



#### "WHAT IS FORECASTING?" NAVIGATING THE CHALLENGES OF THE DIGITAL ERA

F orecasting is the use of historical data to determine the direction of future trends. Forecasting is used by companies to determine how to allocate their budgets for an upcoming period of time. This is typically based on demand for the goods and services a company offers. Compared to the cost of producing them.

INVESTORS UTILISE FORECASTING TO DETERMINE IF EVENTS AFFECTING A COMPANY, SUCH AS SALES EXPECTATIONS, WILL INCREASE OR DECREASE THE PRICE OF SHARES IN THAT COMPANY. FORECASTING ALSO PROVIDES AN IMPORTANT BENCHMARK FOR FIRMS WHICH HAVE A LONG-TERM PERSPECTIVE OF OPERATIONS."

In the complexity of the global scenarios in which we live, knowledge is power and is the means to have an effective strategy to survive in business during the Digital Era.

It is challenging to navigate the bombardment of information coming from TV, the internet and social media. The paradox is that while we are closely observing the Millennial, a large segment of society is stagnating in the last Century's business practices and will not survive the global leap we are experiencing.

From the economic climate to technological evolution; geopolitical transformation affects global and local economies, and socio-cultural changes are inter-connected to all industries including the Luxury and Jewellery Sectors.

While Paris Fashion week is signing a partnership with Instagram and Snapshot, a large majority of the jewellery sector community is still struggling to grasp the idea of owning a website or understanding the relevance of knowing about "market trends" and consumer culture. Understanding consumer culture and taste, translates into knowing which values, language, design atmospheres, product directions and colours they will buy into and how.

Trends Forecasting is the essential knowledge for any Company for planning with methodology and system:a strategy, a marketing campaign, mapping a production cycle, entering a new geographic market or segment.

Knowing in advance the market trends, will guide you into the Future of your Business.

 $Source: Forecasting\ Definition\ |\ Investopedia-www.investopedia.com/terms/f/forecasting.asp\#ixzz4DX2GEdfuller for the property of the prop$ 





### PANORAMA INDEX

#### Jewellery Directions

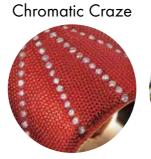
#### Jewellery Directions



















Watch Directions

Sleek Simplicity







Watch Directions

**Diamond Directions** 









**Diamond Directions** 









Shining Armour







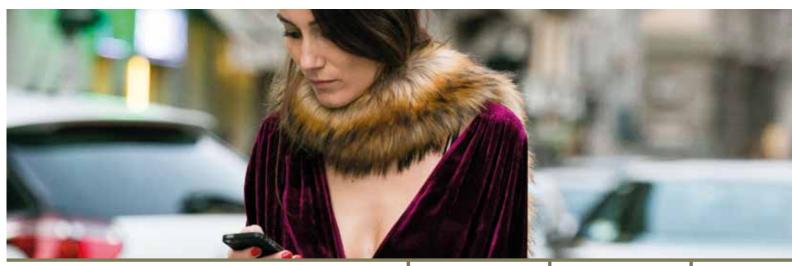


## MACRO & SUBTRENDS



Sustainable Harmony The Digital Modernist





Preserving our Heritage The Custodian



Searching for Poetry The New Globalist



Poetic Allegory



Spiritual Revel





Futurama The Retro-Futurist





Digital Surrealism



Cyborg-Athletic











## THE DIGITAL MODERNIST

Sustainable Harmony

Interdisciplinary
Constructivism 3D Utopian Utilities | Cubism
Juxtapose | Dichotomy
Cross-Functional Jewellery
Digital Dots
Fluid and Laser Cutting | Ripples and Swirls





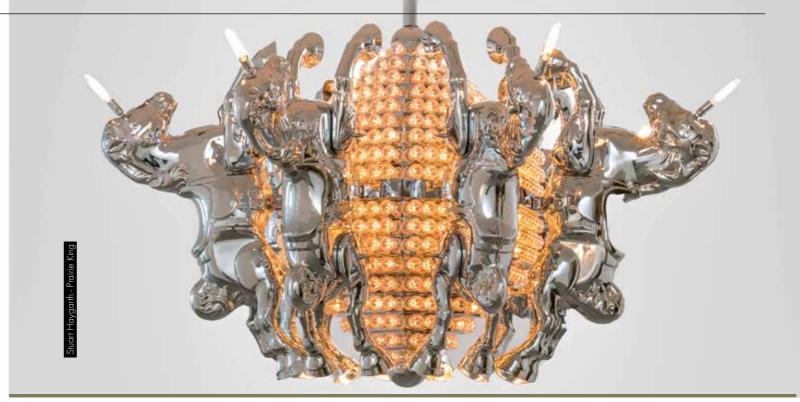












## THE CUSTODIAN

Preserving our Heritage

Sourcing from Cultural Heritages
Indexing | Digital Archiving
Story-Telling Jewellery | Exotic Tales
Classical Culture

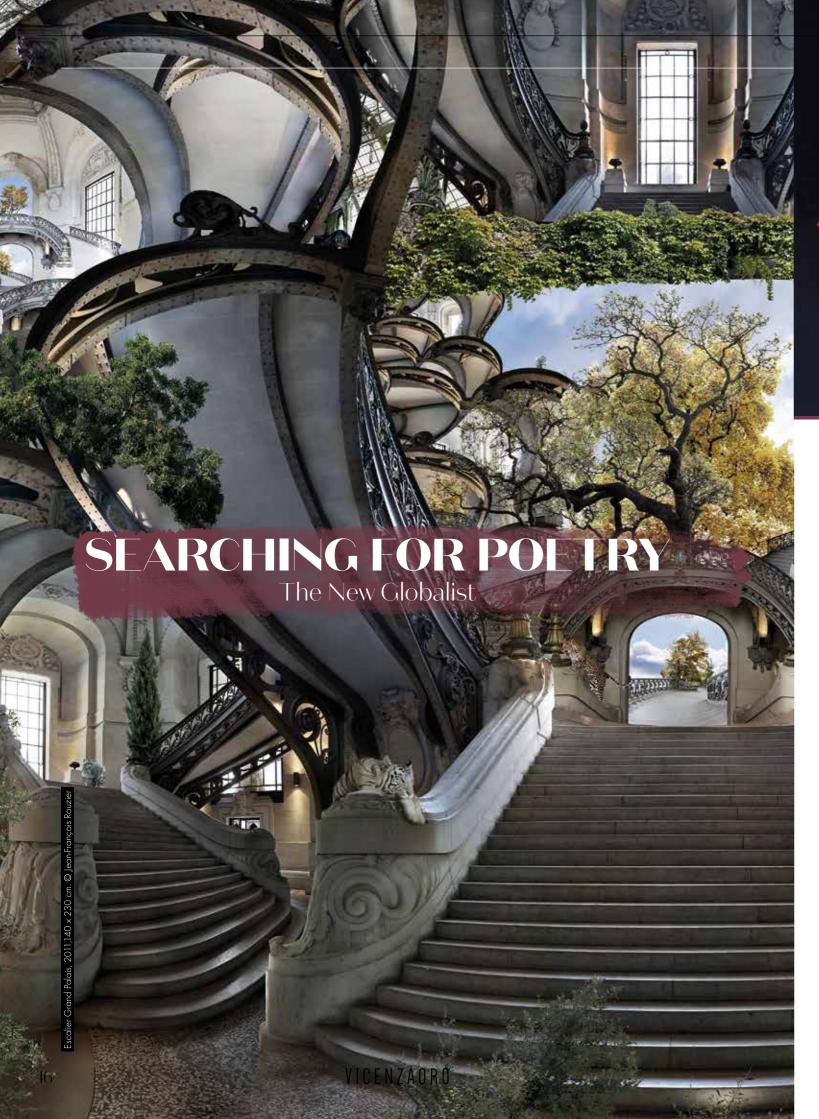














## THE NEW GLOBALIST

Searching for Poetry

Allegorical | Artisans Bazaar
Multicultural Influences | Exotic Couture
Handcrafted | Middle Eastern Royal
Hieroglyphics | Ancient Languages
New Heritage | Artisan Flourish
Hyper Natural | Botanical & Floral
Bohemian 1970's Mix and Match















Futurama

Digital-Kinetic | Digital Op Art Elektro House | Mechanical Assembling Robotic Art | Techno Fashion | Patchwork Athleisure | Solar Odyssey













TRENDBOOK IS A PRODUCT OF TRENDVISION, THE FIRST JEWELLERY INDEPENDENT OBSERVATORY IN THE WORLD.

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